With projected revenues exceeding $15 million for the fiscal year 2012, Maplewood, Minn.-based KCS, a services company providing asset disposition, supplier management and professional staffing, which has a client list that includes numerous Twin Cities' Fortune 500 corporations, has been named 2012 Regional Supplier of the Year. This coveted recognition is awarded annually by the National Minority Supplier Development Council, Inc. (NMSDC) to an outstanding NMSDC-certified minority-owned business.

Sixteen outstanding minority-owned businesses were awarded the 2012 Regional Suppliers of the Year. Approximately 16,000 businesses nationwide were eligible; 78 were nominated and evaluated on the following criteria: business growth, development and performance, community service and the ability to overcome challenges that were a result of the owner's heritage or background.

Founded in 1987, KCS is led by Dorothy Richburg, president and chief executive officer, and her husband Joe Richburg, executive vice president. The company employs 175 consultants and posted annual sales of $8.9 million in 2011. KCS' direct spend with minority business enterprises (MBEs)
during 2011 was more than $1.4 million.

Richburg credits her company's success to a recent diversification of the company's service offerings, and well-leveraged business relationships with the Twin Cities corporate community.

KCS was named minority supplier of the year in May 2012 by its local council, the Midwest Minority Supplier Development Council (MMSDC), for earning high ratings as a local supplier. In addition, KCS was recognized by the Minnesota Black Chamber of Commerce as the 2011

Outstanding Business of the Year, and by BDPA – Twin Cities Chapter as the 2011 IT Business of the Year.

The company provides in-kind support to local organizations and made more than $95,000 in charitable contributions in 2011. Under the Richburgs' guidance and direction, KCS is committed to educating and exposing students to the IT field to increase the awareness and accessibility historically-disenfranchised populations have to information technology.

To learn more and find out how KCS' services can benefit your company, please visit the KCS web site at www.keystonecs.com
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